

What vehicle classes are popular?

TYPE: Trucks & Buses

**SAUDI ARABIA  
CLASS ANALYSIS  
NEW PASSENGER CAR, TRUCK, BUS MARKET**  
By Type/Segment/Class  
2000 cumulative 6 months

SEGMENT/ CLASS	12mo 1998 Units	Market Share%	12mo 1999 Units	Market Share%	6mo 1999 Units	Market Share%	6mo 2000 Units	Market Share%	6mo 2000/ 6mo 1999 Change%
<b>SPORT UTILITIES SEGMENT</b>									
S1-Small Sport Utility class	1,618	1.2%	1,749	1.9%	1,195	3.0%	771	1.9%	-35%
S2-Medium Sport Utility class	28,999	22.1%	18,518	20.3%	7,511	18.9%	8,188	20.4%	9%
S3-Large Sport Utility class	8,249	6.3%	2,197	2.4%	894	2.2%	2,074	5.2%	132%
<b>Sport Utilities SEGMENT TOTAL</b>	<b>38,866</b>	<b>29.6%</b>	<b>22,464</b>	<b>24.7%</b>	<b>9,600</b>	<b>24.1%</b>	<b>11,033</b>	<b>27.5%</b>	<b>15%</b>
<b>PICKUPS SEGMENT</b>									
P1-Small Pickup class	71	0.1%	171	0.2%	19	0.0%	94	0.2%	395%
P2-Medium Pickup class	60,217	45.9%	42,451	46.6%	18,314	46.1%	15,583	38.8%	-15%
P3-Large Pickup class	633	0.5%	654	0.7%	466	1.2%	994	2.5%	113%
<b>Pickups SEGMENT TOTAL</b>	<b>60,921</b>	<b>46.4%</b>	<b>43,276</b>	<b>47.5%</b>	<b>18,799</b>	<b>47.3%</b>	<b>16,671</b>	<b>41.5%</b>	<b>-11%</b>
<b>VANS SEGMENT</b>									
V1-Small Passenger Van class	96	0.1%	476	0.5%	150	0.4%	268	0.7%	79%
V2-Medium Passenger Van class	4,979	3.8%	3,332	3.7%	1,680	4.2%	2,121	5.3%	26%
V3-Large Passenger Van class	2,579	2.0%	1,852	2.0%	829	2.1%	927	2.3%	12%
U1-Small Utility Van class	994	0.8%	2,514	2.8%	1,206	3.0%	1,150	2.9%	-5%
U2-Medium Utility Van class	1,269	1.0%	861	0.9%	473	1.2%	577	1.4%	22%
U3-Large Utility Van class	1,912	1.5%	1,618	1.8%	717	1.8%	576	1.4%	-20%
<b>Vans SEGMENT TOTAL</b>	<b>11,829</b>	<b>9.0%</b>	<b>10,653</b>	<b>11.7%</b>	<b>5,055</b>	<b>12.7%</b>	<b>5,619</b>	<b>14.0%</b>	<b>11%</b>
<b>OTHER LIGHT TRUCKS SEGMENT</b>									
T3-Trucks other to 4t GVW class	363	0.3%	791	0.9%	381	1.0%	883	2.2%	132%
<b>Other Light Trucks SEGMENT TOTAL</b>	<b>363</b>	<b>0.3%</b>	<b>791</b>	<b>0.9%</b>	<b>381</b>	<b>1.0%</b>	<b>883</b>	<b>2.2%</b>	<b>132%</b>
<b>MEDIUM TRUCKS SEGMENT</b>									
T4-Trucks 4-6t GVW class	5,537	4.2%	4,045	4.4%	2,002	5.0%	1,370	3.4%	-32%
T5-Trucks 6-9t GVW class	3,121	2.4%	3,140	3.4%	1,078	2.7%	1,355	3.4%	26%
T6-Trucks 9-12t GVW class	574	0.4%	406	0.4%	158	0.4%	109	0.3%	-31%
<b>Medium Trucks SEGMENT TOTAL</b>	<b>9,232</b>	<b>7.0%</b>	<b>7,591</b>	<b>8.3%</b>	<b>3,238</b>	<b>8.1%</b>	<b>2,834</b>	<b>7.1%</b>	<b>-12%</b>
<b>HEAVY TRUCKS SEGMENT</b>									
T7-Trucks 12-15t GVW class	706	0.5%	419	0.5%	139	0.3%	154	0.4%	11%
T8-Trucks over 15t GVW class	3,259	2.5%	2,154	2.4%	993	2.5%	929	2.3%	-6%
<b>Heavy Trucks SEGMENT TOTAL</b>	<b>3,965</b>	<b>3.0%</b>	<b>2,573</b>	<b>2.8%</b>	<b>1,132</b>	<b>2.8%</b>	<b>1,083</b>	<b>2.7%</b>	<b>-4%</b>
<b>MEDIUM &amp; HEAVY BUSES SEGMENT</b>									
B4-Buses 4-12t GVW class	2,109	1.6%	1,261	1.4%	686	1.7%	475	1.2%	-31%
B5-Buses over 12t GVW class	3,938	3.0%	2,449	2.7%	872	2.2%	1,530	3.8%	75%
<b>Medium &amp; Heavy Buses SEGMENT TOTAL</b>	<b>6,047</b>	<b>4.6%</b>	<b>3,710</b>	<b>4.1%</b>	<b>1,558</b>	<b>3.9%</b>	<b>2,005</b>	<b>5.0%</b>	<b>29%</b>
<b>Trucks &amp; Buses TYPE TOTAL</b>	<b>131,223</b>	<b>100.0%</b>	<b>91,058</b>	<b>100.0%</b>	<b>39,763</b>	<b>100.0%</b>	<b>40,128</b>	<b>100.0%</b>	<b>1%</b>
<b>SUMMARY</b>									
Passenger Car TYPE TOTAL	97,828	42.7%	92,928	50.5%	28,883	42.1%	39,360	49.5%	36%
Trucks and Bus TYPE TOTAL	131,223	57.3%	91,058	49.5%	39,763	57.9%	40,128	50.5%	1%
<b>Saudi Arabia MARKET TOTAL</b>	<b>229,051</b>	<b>100.0%</b>	<b>183,986</b>	<b>100.0%</b>	<b>68,646</b>	<b>100.0%</b>	<b>79,488</b>	<b>100.0%</b>	<b>16%</b>

Report based on best detail available from new registration, production, and shipment data.  
Please phone or fax us at the numbers below if there are any questions.